# INVITATION FOR EXPRESSION OF INTEREST FOR THE DEVELOPMENT OF NIGERIA LNG LIMITED HEAD OFFICE ANNEX

#### INTRODUCTION

Nigeria LNG's Plant Complex is located on Bonny Island, Rivers State, Nigeria. It consists of six natural gas liquefaction trains with a total capacity of 22 million tons of Liquefied Natural Gas (LNG) and 5 million tonnes of Natural Gas Liquids (NGL) per annum, with associated gas receiving, treating, storage and loading facilities as well as utilities and support infrastructure.

NLNG owns a land property of 4,885.33sqm in the choice area of the Central Business District of Abuja.

NLNG intends to enter into agreement with a 3rd party for the purpose of developing it into a multi-purpose multi-storey building using Build Operate and Transfer (BOT) model in line with best international practise. NLNG shall retain the right of first offer to a minimum of 1,200sqm of functional floor space as part of the concession on the model for office usage.

NLNG hereby invites interested Nigerian companies or their international affiliates with known or verifiable track record and experience in property development especially under the Build Operate and Transfer (BOT) arrangement (including its variants) to submit an expression of interest for the development of the aforementioned landed property.

# Interested companies are required to respond to this invitation with the following information/documents for consideration:

- (1) Copy of company profile reflecting the firm's ownership, management structure, business concept, operational capabilities, experienced key personnel etc.
- (2) Copies of company registration and evidence of remittance of V.A.T, I.T.F levy as well as payment into Employees' Retirement Savings Account (RSA) in compliance with extant provision of Pension Reforms Act 2004 where applicable
- (3) Evidence of Firm's corporate registration with relevant professional bodies.
- (4) Financial Status, including Firm's Audited Account for the last 3 Years, bank Reference, and evidence of payment of Tax for the past 3 years (2013, 2014, 2015) in the Firm's Country of domicile.

- (5) Verifiable evidence showing track record and experience of similar projects successfully completed / on-going (e.g. letter of award, certificate of completion, contract agreement and payment certificate) with contacts (phone and e-mails) within the last 5years.
- (6) Demonstrable evidence of existing key relationship and capacity across all the value chain elements. This shall include proposed partnership or consortium with MOUs, as may be applicable.
- (7) A provisional proposal of interest, indicating the following;
- (i) Understanding of Regulatory Environment applicable to the project opportunity, including list of applicable local and/ or international regulations.
- (ii) Description of the entire delivery value chain, including key stage gates and inter-relationships.
- (iii) Proposed legal framework for the development, including key agreements to be developed and executed.
- (iv) Economic assessment (in Naira) showing the cash flow i.e. Investment and expected returns. This should also include the market assumptions anticipated.
- (v) Expected Concession Period with and without rental payment by NLNG for the proposed space of I,200sqm.
- (vi) Intended sources of finance for the investment.
- (vii) Roadmap and timeline for the project development, construction, and operation period prior to the transfer.
- (viii) Strategy for facility operation and management, prior to transfer.
- (ix) Any other consideration or assumptions that may be factored into the submission.
- (8) As part of the provisional proposal of interest, companies should also provide confirmation of acceptance of NLNG's minimum consideration/requirement for building architecture;

- (i) Full regulatory compliance with applicable local and international requirements.
- (ii) Mixed use development including provision for reasonably sized restaurant/hotel facility, commercial parking space etc.
- (iii) Adequate provisions for related office usage requirements including centralized and individual access controls into the building.
- (iv) Any other commercial revenue generation idea/proposal will be an added advantage.

# **COMPLIANCE WITH NIGERIAN CONTENT (NOGICD ACT 2010)**

The Nigerian Oil and Gas Industry Content Development (NOGICD) Act 2010 supports and details expected Nigerian Content deliverables within contracts in the Nigerian Oil & Gas industry.

NLNG is committed to building a better Nigeria and the development of the Nigeria Oil & Gas business in compliance with the Nigerian Content Act 2010 for Nigerian Content Development.

As this may eventually lead to a Contract, interested companies shall make considerations to comply with the relevant provisions of the Nigerian Content Act that relate to this project. Interested companies to note that there shall be approved Nigerian Content Plan (which are covered in the Schedule of the Act) to be specified during the actual tender stage.

Please follow this link to view the General Nigerian Content Requirements in compliance with the Nigerian Content Act, 2010: <a href="https://www.nlng.com/Business-with-number-with-numbe

### **SUBMISSION OF RESPONSES**

Submissions are encouraged where there is an existing and proven alliance between companies with diverse and indistinct competences which make up the full scope of this advertisement. Such companies are advised to submit their interest as one party.

For multiple Companies' alliance, similar review and assessment of each company shall be done and disqualification of one party automatically disqualifies the alliance or Joint venture (JV) companies hence no one company documentation can suffice for the JV companies.

The Expression of Interest documents should be submitted:

in Hard Copy in a sealed envelope and marked

"CONFIDENTIAL - Expression of Interest for the Development of Nigeria LNG Limited Head Office Annex" to:

The Head, Business Strategy & Vendor Management,

**CPM Department,** 

MD Division,

Nigeria LNG Limited,

Km 16 Aba Port Harcourt Expressway (Intels Camp)

Port Harcourt, River State.

OR

In electronic copy (PDF format) by e-mail to

## vendor.enquiry@nlng.com

"CONFIDENTIAL - Expression of Interest for the Development of Nigeria LNG Limited Head Office Annex" - in the subject line

The submission in either format must be received by Nigeria LNG Limited **not later** than 13<sup>th</sup>February, 2017.

#### **PLEASE NOTE:**

- This is not an invitation to tender. Full tendering procedure will be provided to applicants
  who are successful at this expression of interest, in accordance with NLNG's prequalification procedures.
- Notwithstanding the submissions of the documents for the expression of interest, NLNG
  is neither committed nor obliged to include any company and/or associated companies,
  agents or sub-contractors on any bid list or award any form of contract to any company
  and/or associated companies, agents or sub-contractors.
- Please be aware that this invitation to express interest does not guarantee that you will be requested to submit an offer; it does not constitute any form of agreement or contract between our companies. Nigeria LNG Limited shall not be responsible for any cost incurred in responding to this invitation.
- This advertisement of Expression of Interest and Prequalification shall not be construed
  as a commitment, nor shall it entitle respondents to claim any indemnity from NLNG,
  Technical Advisers and/or any of its shareholders by virtue of having responded to this
  advertisement.
- This Expression of Interest is a simple invitation for you to express your interest in the indicated work scope and does not warrant any further feedback from NLNG hereafter. If you do not get feedback within 3months of submission of this publication, it should be taken that your application was not successful.

Signed:

Management